

**GUJARAT TECHNOLOGICAL UNIVERSITY**  
**MBA - SEMESTER-IV • EXAMINATION – WINTER • 2014**

**Subject Code: 2840502**

**Date: 28-11-2014**

**Subject Name: Export Import Policy Procedure and Documentation (EIPPD)**

**Time: 10:30am – 13:30pm**

**Total Marks: 70**

**Instructions:**

- 1. Attempt all questions.**
- 2. Make suitable assumptions wherever necessary.**
- 3. Figures to the right indicate full marks.**

- Q.1** (a) What is Pre-shipment Inspection? Explain the various methods of pre-shipment inspection. **07**
- (b) Which are the export incentives provided to the Indian exporters? **07**
- Q.2** (a) Explain briefly with the help of chart documents required for the Pre-Shipment & Post- Shipment. **07**
- (b) Discuss the various modes of transport used in Exports. Prepare a comparative analysis between air and sea shipments? **07**
- OR**
- (b) Explain the procedure required for the custom clearance of Import cargo? **07**
- Q.3** (a) What is Export Finance? Which are the various Pre-and Post-Shipment Finance available to the Indian exporters? **07**
- (b) Explain the major difference between FERA and FEMA. **07**
- OR**
- Q.3** (a) Explain the various INCO terms (L/C, DP, DA, T.T, C&F, CIF and FOB)? **07**
- (b) Explain the major Provisions of FEMA 1999 with respect to transection by an Indian in foreign Exchange. **07**
- Q.4** (a) Explain in brief the history and development of GATT and the Inception of WTO. **07**
- (b) State the various strategies adopted for the Export Pricing? **07**
- OR**
- Q.4** (a) Which are the various methods of payment in Exports? **07**
- (b) Write short notes on – (i) Liner shipping (ii) Warehousing (iii) LCL/FCL. **07**
- Q.5** (a) What is the role of ECGC & DGFT in assisting the exporters? **07**
- (b) Discuss the major external factors affecting International Business. **07**
- OR**
- Q.5** (a) Explain the benefits and of SEZ and EOU scheme to Indian Exporters. **07**
- (b) Explain the motivations underlying exports. **07**

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